

PACIFIC BUSINESS NEWS

We Understand How Hawaii Works

Honolulu, Hawaii

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101 Financial
Kahuku



Here are Hawaii's 50 fastest-growing companies, based on percentage revenue growth between 2004 and 2006. PBN asked the chief executives of each company to list what challenges their businesses faced in growing so rapidly, and how they responded.

101 FINANCIAL

Money-management systems, debt elimination, real estate investment opportunities

Revenue growth 2004-2006: 599.44%

"Hiring enough of the right people to support our growth. So what we did was, instead of worrying about revenue growth, we focused on helping one family at a time."

Alan Akina, president

THE LIST PBN'S FASTEST 50 - 2007 (PART 1)

Ranked by percentage of revenue increase between 2004 and 2006

Rank (Prior rank*)	Company name Address Web site	Year est. in Hawaii	Phone Fax	2004 - 2006 percent revenue increase	Revenue: 2006 2004	Employees: 2006 2004	Products or services	Top executive Title
1	Huber Pools P.O. Box 1239, Puunene, HI 96784 huberpools.com	2004	(808) 870-8875 (808) 875-8877	1,666.97%	\$1,422,407 \$80,500	8 1	Swimming pool construction and remodels; licensed gunite contractor	Hans Huber President
2	Pacific Home Inc. 420 Ward Ave., Honolulu, HI 96814 www.pacific-home.com	2004	(808) 596-9338 (808) 596-9337	1,086.45%	\$2,259,352 \$190,430	7 2	Home furnishings and interior design	Aubrey Morgan Yee Partner-Owner
3	Pacific Style Construction 1657 Hoolulu Road, Wahiawa, HI 96786 www.pacificstyle.info	2003	(808) 621-3434 (808) 621-8484	1,034.38%	\$1,626,399 \$143,374	10 3	Design-build services for new homes and home renovations	Andrew Dixon President & Owner
4	Johnston Cassel Design Studio 71 Baldwin Ave., Suite B6, Paia, HI 96779 www.johnstonscassel.com	2004	(808) 579-9778 (808) 579-9878	861.97%	\$202,889 \$21,091	5 2	Residential design, drafting and project management	John Cassel & Dean Johnston Principals
5	101 Financial Group P.O. Box 101, Kahuku, HI 96731 www.101financial.com	2002	(866) 999-9101 (866) 999-9101	599.44%	\$1,091,004 \$155,982	130 26	Financial education and literacy programs, money management, debt elimination	Alan Akina President
6	Connect Imaging Inc. 850 W. Hind Drive, Suite 166, Honolulu, HI 96821 www.connectimaging.com	1999	(808) 373-7048 (808) 373-7017	583.94%	\$1,701,670 \$248,804	10 7	Medical-imaging software development and sales	Philip Manley President
7	The Database Center 1000 Bishop St., Suite 508, Honolulu, HI 96813 www.tdc-hawaii.com	2004	(808) 671-4917 (808) 671-4695	521.44%	\$666,123 \$107,191	4 2	I.T. consulting and database services	Phi Nguyen President
8	Aqua Hotels & Resorts 1850 Ala Moana Blvd., Honolulu, HI 96815 aquaresorts.com	2002	(808) 943-9291 (808) 944-2782	436.01%	\$3,813,482 \$711,456	307 51	Hotel and condominium-hotel management	Michael Paulin President & CEO
9	ProVision Technologies Inc. 69 Railroad Ave., Suite A-7, Hilo, HI 96720 provisiontechnologies.com	2003	(808) 969-3281 (808) 934-7462	400.79%	\$2,277,141 \$454,709	6 3	Solar electric system design and installation	Marco Mangelsdorf President & Treasurer
10	Akamai Employment Agency 1043 Makawao Ave., Suite 203, Makawao, HI 96768 www.akamaiservices.com	2000	(808) 573-6675 (808) 573-7506	240.49%	\$6,653,968 \$1,954,247	17 9	Labor contractor, staffing services, human resources	Robin Rohrer President & CEO